



THE GOURMET
ENTERTAINMENT
COMPANY

WELCOME 😊

THE WORLD OF DO & CO

NEW YORK | CHICAGO | LOS ANGELES | LONDON | PARIS | BARCELONA | ISTANBUL
KIEV | SEOUL | MILAN | BERLIN
FRANKFURT | MUNICH | WARSAW | MADRID
DÜSSELDORF | VIENNA





DO & CO

THE GOURMET ENTERTAINMENT COMPANY





RESTAURANTS
LOUNGES | HOTEL

DORCO
&

DORCO
&

A narrow street scene with buildings on either side. Multiple strings of small, colorful international flags are strung across the street, interspersed with small white lights. The flags include various national flags such as the Irish tricolor, the Swiss flag, and the Croatian flag. On the right side, a black traffic light is visible. The overall atmosphere is festive and international.

INTERNATIONAL EVENT CATERING









AIRLINE CATERING

DOCCO




COMPANY HISTORY

1981	Company Foundation opening first restaurant		2011	UEFA Champions League Final, London Wembley ATP Masters, Madrid Opening Turkish Airlines Lounge, Istanbul	
1983	Launch “Event Catering” Vienna		2012	Opening DO & CO Kiev UEFA EURO 2012 POLAND UKRAINE - DO & CO Hospitality Partner UEFA Champions League Final, Munich Launch DO & CO à la carte Launch Henry am Zug	
1987	Launch “Airline Catering” – Lauda Air		2013	UEFA Champions League Final, London Wembley UEFA Super Cup Final, Prague Chelsea Flower Show, UK Opening Emirates Lounge Malpensa Airport, Milan	
1992	Launch “International Event Catering” Formula 1 – until present day !		2014	UEFA Champions League Final, Lisboa Acquisition ARENA ONE, Munich: FC Bayern Munich Allianz Arena Acquisition - Hédiard, Paris Opening Gourmet Kitchens: Korea, Seoul and Chicago, USA	
1998	Going Public, Vienna Stock Exchange		2015	Opening Emirates Lounge, Düsseldorf and Munich Joint Venture Nespresso - Opening Café Nespresso, Vienna UEFA Europa League Final, Warsaw UEFA Champions League Final, Berlin ATP Masters: Madrid & Geneva	
1995-03	Opening Gourmet Kitchens: New York, Frankfurt, Berlin, Munich, London, Milan, Salzburg CHIO Aachen, equestrian “Springreiten” - until present day! Acquisition - k.u.k. Hofzuckerbäckerei DEMEL, Vienna (2002) Opening DO & CO Albertina (2003)		2016	UEFA Champions League Final, Milan UEFA EURO 2016 FRANCE - DO & CO Hospitality Partner UEFA Europa League Final, Basel Beach Volleyball Grand Slam, Klagenfurt Swatch Beach Volleyball Major, Porec Opening Café Nespresso, Cheapside - London	
2004-06	UEFA EURO 2004, Portugal UEFA Champions League Final 2005, Istanbul Lufthansa First Class Lounges, Frankfurt (2004) Emirates First Class Lounge, JFK (2005) DO & CO Hotel Vienna (2006)		2017	UEFA Champions League Final, Cardiff Beach Volleyball Grand Slam, Fort Lauderdale & Porec Opening Café Nespresso, Broadwick - London Juventus F.C. British Airways – new dining concept	
2007-09	Launch TURKISH DO & CO (2007) Acquisition - AIREST Austria (2007) UEFA Champions League Final, Rome (2009) UEFA EURO 2008, Austria & Switzerland				
2010	UEFA Champions League Final, Madrid Launch Event Catering Turkey Going Public, Istanbul Stock Exchange Launching retail; 1st HENRY Shop, Vienna Joint Venture - FORTNUM & MASON, London EMIRATES Lounge, LHR				



DO & CO GROUP

CULINARY AND DELIGHTS ON EVERY BANQUET FLOOR IN THE SKY

As a listed Austrian company with the three business segments of Airline Catering, International Event Catering, and Restaurants, Lounges & Hotels, we offer Gourmet Entertainment all over the world.

We operate 31 locations in 11 countries on 3 continents, maintaining the highest standard of quality in both our products and services. We refine the classics, develop the unknown and grow constantly – sometimes beyond our own expectations.

The most important ingredient in our premium recipe is our staff of more than 11,000 employees, each and every one of whom has a strong personality and a passion for hospitality.



01

RESTAURANTS, LOUNGES & HOTEL

The division Restaurants, Lounges & Hotel is the heart of the DO & CO group and is comprised of restaurants, Demel cafés, lounges, hotel, staff restaurants, retail, airport gastronomy and railway-catering. Throughout this financial year, particularly the lounge-sector saw a thoroughly pleasing sales increase. Over 4.1 million passengers enjoyed the culinary services that DO & CO offers in its 30 lounges around the world.

Further notable sales increases were made in the area of staff restaurants located in Austria and Germany. End of June 2016 saw an exciting time for DO & CO when the first Café Nespresso was opened in London City as part of DO & CO's joint venture with Nespresso. Alongside Nespresso coffee, fresh products such as sandwiches, quiches, Paninis and a broad selection of desserts from DO & CO's London-based gourmet kitchen are being served.



02

INTERNATIONAL EVENT CATERING

The European football championship UEFA 2016 in France marked the fourth time, DO & CO has partnered with UEFA, whereby DO & CO was responsible for the realisation of hospitality and catering programmes, including not only its exquisite gourmet offer; moreover extended to infrastructure, cleaning, hostesses and entertainment. Approximately 175.000 guests enjoyed exclusive DO & CO catering. This event has been followed by Champions League final in Milan and the UEFA Europe League final in Basel. For over 25 seasons, DO & CO has been responsible for the catering of Formula One and has served VIP guests of the Paddock Club in 18 different countries. Furthermore, DO & CO's remit includes the entirety of the VIP hospitality-infrastructure. An exciting new addition is the catering for the Mercedes Motorhome.

Whether at ATP Masters in Madrid, at the show jumping tournament CHIO Aachen, at the beach-volleyball tournament in Klagenfurt, Porec and Fort Lauderdale or at numerous annual winter sport events, such as the Hahnenkamm race Kitzbühel, night slalom race in Schladming, as well as the ski jumping in Bischofshofen – DO & CO, again, ensured a unique atmosphere and the culinary wellbeing of its guests.



03

AIRLINE CATERING

With its unmistakable, innovative and competitive range of products, this division generates the largest portion of sales. Worldwide, DO & CO set new standards in the premium segment of airline catering with its 31 gourmet kitchens in New York, Chicago, London, Istanbul, Frankfurt, Munich, Milan, Malta, Warsaw, Kiev, Seoul, and Vienna, as well as further locations throughout Austria, Germany, Turkey and Poland. Throughout the financial year 2016/17, DO & CO has provided culinary services to more than 94 million passengers on more than 646 thousand flights.

DO & CO has built up a customer portfolio of over 60 airlines, within which prestigious clients, such as Turkish Airlines, British Airways, Emirates, Etihad Airways, Qatar Airways, Cathay Pacific, Austrian Airlines, Singapore Airlines, Air France, South African Airways, LOT Polish Airlines, Oman Air, Ukraine International Airlines, Royal Air Maroc, Korean, EVA Air, Egypt Air, China Southern Airlines, Royal Jordanian, China Airlines, NIKI, Pegasus Airlines, Asiana Airlines and many more are to be found.

OUR BRANDS

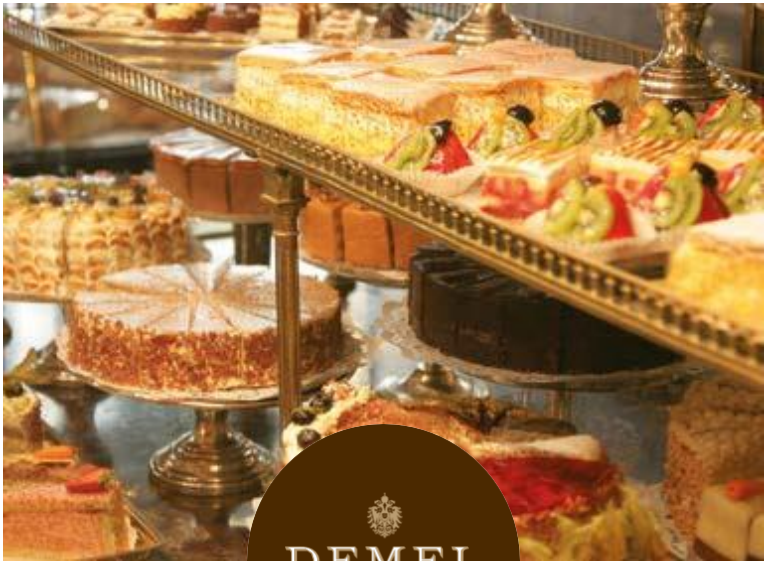
DO & CO is committed to international gourmet entertainment.

This means that our customers at the restaurant, events or on a plane are always served a high-quality product that is highly recognisable as the DO & CO brand. These premium products are handmade from the best ingredients and are always freshly prepared. We make no compromises in our pledge to provide quality and to constantly improve our services. This is the cornerstone of our corporate success.

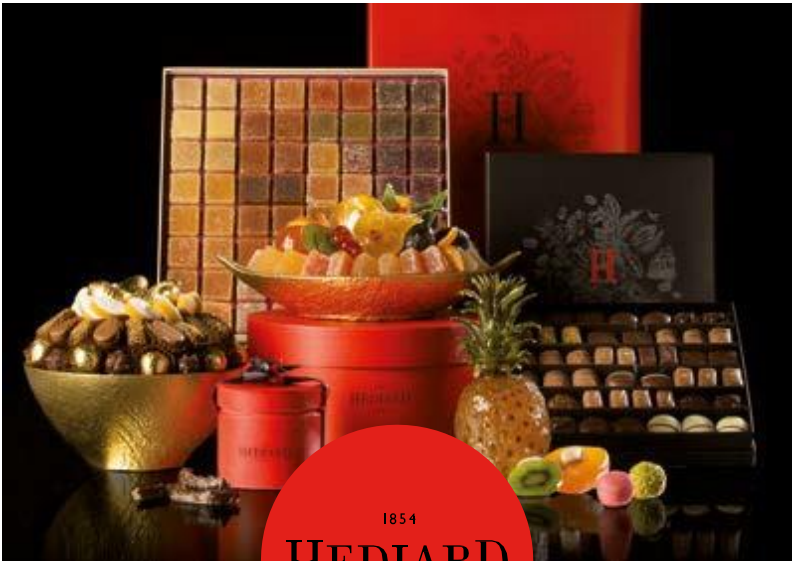
The expansion of the brand portfolio in recent years has helped us to tap into new areas of business and appeal to a wider clientele. Two things that all the brands have in common is a high standard of service and high-quality products. This is what has made the positive growth of the DO & CO brand possible.



DO & CO is the Group's premium brand. It represents the **best flavours on earth** and offers a culinary journey around the world. As a premium brand it provides high-class gourmet entertainment, flawless service and an unrivalled allround service package. It is also associated with emotions, culture and enjoyment.



The Demel brand stands for **artisan cakes and confectionary** made to perfection. Centuries-old traditions are carefully preserved whilst embodying a modern touch. Demel specialises in high-quality handcraft and the finest confectionary. As an exclusive patisserie brand, it is the ideal accompaniment to the premium DO & CO brand. The brand has already undergone a successful expansion overseas and we plan to press ahead with this in the future.



Hédiard, a French **chain of luxury food stores**, is the latest brand to join the group portfolio. Hédiard was founded in 1854 and is a leading name in the luxury delicatessen and traiteur segment. Its main shop is at Place de la Madeleine in Paris.



Henry offers a **broad range of to-go products** – from salads, fruit and sandwiches to desserts. Henry meets our customer's needs and expectations thanks to a high proportion of organic foods, which are displayed in recyclable and innovative packaging.



“DO & CO à la carte” meals can be ordered together with the AUA flight ticket via the online booking system or up to 36 hours before the flight. The menu ranges from Viennese classics, mezze platters and Spanish tapas to children's meals and bento boxes.

UNIQUE GOURMET ENTERTAINMENT AROUND THE GLOBE

premium full-service hospitality experience provider

globally active - 32 gourmet kitchens in 11 countries on 3 continents

7.000 employees

entrepreneurial flair, flexible, transparent and financially strong

AIRLINE CATERING



INTERNATIONAL EVENT CATERING



RESTAURANTS | HOTELS LOUNGES | RETAIL



THE DO & CO TEAM



ATTILA DOGUDAN
VORSITZENDER DES VORSTANDES
UNTERNEHMENSGRÜNDER



GOTTFRIED NEUMEISTER
MITGLIED DES VORSTANDES

THE DO & CO TEAM



ATTILA DOGUDAN JR



MARIUS DOGUDAN

More than 11.000 personalities

THE DO & CO TEAM

More than 11.000 personalities
one global team and a customer focused,
service minded unique company culture

01

Restaurants, Lounges & Hotel



HOTEL

DO & CO Hotel Vienna

RESTAURANTS, CAFÉS & DELICACIES

DO & CO Restaurant Stephansplatz Vienna

K. u. K. Hofzuckerbäcker Demel Vienna

DO & CO Albertina Vienna

Hédiard Paris

Restaurant 181 Munich

LOUNGES

Lufthansa First Class Lounges Frankfurt,
London

Lufthansa Business
& Senator Lounges Frankfurt

Turkish Airlines Lounges Istanbul, Adana,
Bodrum, Trabzon, Dalaman

Etihad Lounge Frankfurt

Emirates Lounges New York, London,
Milan, Munich, Frankfurt,
Düsseldorf

British Airways Lounge London City Airport

Austrian Airlines Lounges Vienna

Flughafen Lounges Vienna

RETAIL

Henry – the art of living Vienna

Café Nespresso London

RESTAURANTS, LOUNGES & HOTEL

Worldwide awarded lounges

LUFTHANSA FIRST CLASS LOUNGE FRANKFURT



TURKISH AIRLINES LOUNGE ISTANBUL



Henry
the art of living®

Freshly made daily
from the best ingredients



02

International Event Catering







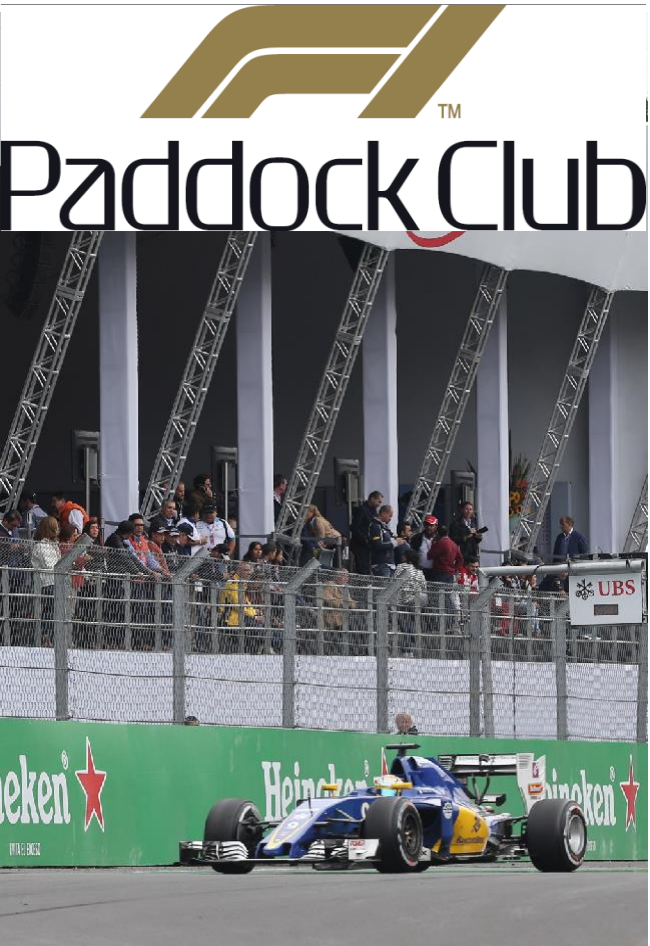
Formula One Paddock Club™ since 1992

AROUND
THE WORLD

- Bahrain
- Shanghai
- Sochi
- Barcelona
- Monaco
- Montreal
- Baku
- Spielberg
- Silverstone
- Budapest
- Hockenheim
- Spa
- Monza
- Malaysia
- Suzuka
- Austin
- Mexico
- Abu Dhabi

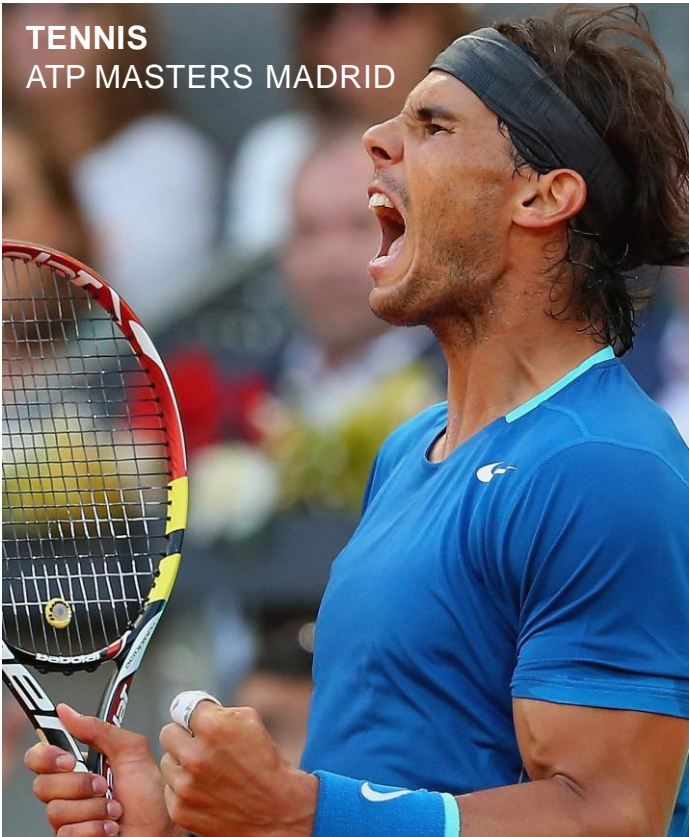


Pole position for good taste. Whether in Bahrain's desert, the world's most prestigious racing track in Silverstone or the sea of houses in Monaco – when the world's best Formula 1 racing teams start their engines, the DO & CO teams are also prepared to deliver culinary peak performances at 18 Grand Prix around the world.



FORMULA 1
ETIHAD AIRWAYS ABU DHABI GRAND PRIX

Gourmet Entertainment at the highest level



No day on which we do not think of festivities ...



... and about making sure our guests are happy. The international DO & CO events and creative team develop individual concepts and themes for private parties and sporting events holding more than 250,000 guests. Based on a single idea and using planning, creative and design expertise, they bring to an event catering that exhibits a clear love for detail along with themed decorations and appropriate furnishings.

Thanks to extensive experience and know-how, DO & CO staff give every event exactly the right ambience and set-up to ensure it is an even greater success. In 2016/17, DO & CO once again had the pleasure of providing its services and a unique 'made by DO & CO' experience at numerous major international events.

FUNDRAISING DINNER ALBERTINA



Europe's largest open air film & gourmet festival

A top spot to be in the summer in Vienna is the square in front of the City Hall. The stage there features classic concerts and modern masterpieces that attracts up to 15,000 spectators a day from around the world. They in turn have a delicious choice of food stands serving more than 20 different cuisines. The overall director of the event is DO & CO. It has been responsible for the overall culinary organisation of the open air festival for more than 20 years as general contractor for the city of Vienna. In this capacity, it has shown that the task requires a company that is masterful not only at coordinating gastronomic partners but also at creating a special atmosphere and handling back office logistics.



DO & CO

03

Airline Catering



BRITISH
AIRWAYS



EMIRATES



FLY NIKI
BUY ON BOARD

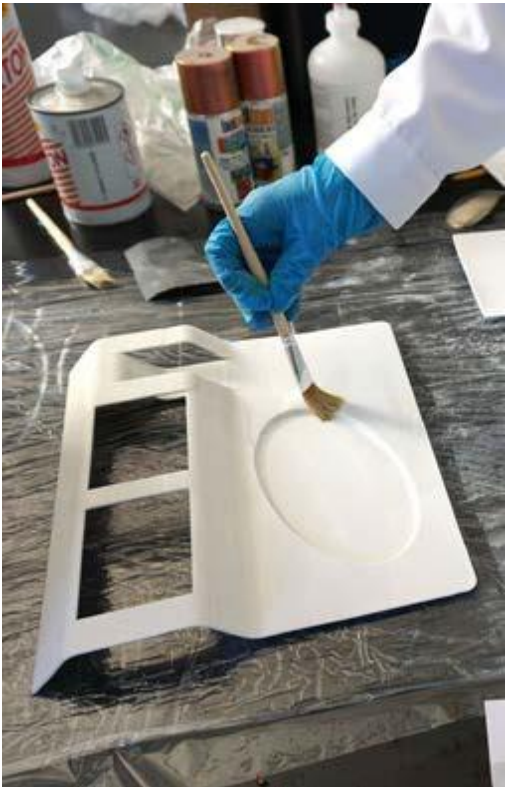


CATHAY
PACIFIC

Customized onboard concepts



Creative design solutions for packaging, chinaware and equipment, developed by the DO & CO design department.



new :
British Airways
catering concept

AIRLINE CATERING

British Airways

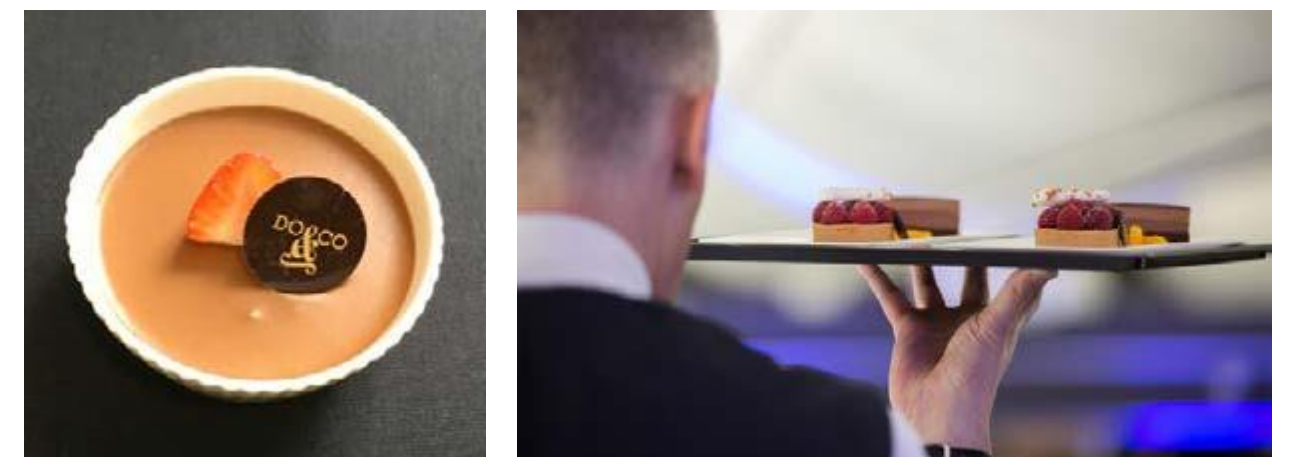
restaurant style dining in Club World



AIRLINE CATERING

British Airways

new dining concept launched on LHR – JFK route



MORE THAN 60 AIRLINE CUSTOMERS WORLDWIDE



research & development in-house TV/video production



culinary training center







DANKE

DOCCO
&
Le